



Monthly Update

March 2021

Supporting Integrated Oil Palm and Cattle Production in Indonesia

The Partnership's cattle breeding advisory team continued their support for the development of integrated oil palm and cattle production (SISKA) in Indonesia. On the 24th of March, the Partnership, in collaboration with UNDP, West Papua Provincial Government, and Papua University, held a webinar to highlight the potential of SISKA in Papua.

Mr. Paul Boon, the Partnership Strategic Advisor, drew on lessons learned from the five-year Indonesia Australia Commercial Cattle breeding program (IACCB), which completed in February this year. He outlined the strong commercial potential of SISKA in Indonesia.

He revealed SISKA production costs were less than imported feeder cattle prices, on a per kg basis and the Internal Rate of Return (IRR) was 12.22% at year 10. This was without the cost savings from reduced weeding and fertilizing and increased oil palm production, due to cattle grazing. These benefits were backed up by recent Papua University research. The IACCB team estimated that positive cash flow starts by the third to the sixth year of SISKA implementation. Mr Boon also explained that as cattle production occurs in palm operations, a SISKA business has the benefit of easy access to additional feed sources, including palm kernel, palm sludge oil and palm fronds.

He also explained that for IACCB SISKA partners, feed management is key to financial success. Another key lesson learnt from the 5 years of IACCB was that success was very dependent on the



Diskusi Online
MEMULAI BISNIS PEMBIAKAN SAWIT SAPI DI TANAH PAPUA
Kamis 25 Maret 2021
Pkl 08.00 WIB atau 10.00 WIT
Virtual (Platform Zoom Meeting)
GRATIS
Link Pendaftaran: <http://bit.ly/SawitSapiDiPapua>

Sambutan

- Bpk. Irfani Darma, Pimpinan IA RMCP
- Dr. Mecky Sagrim, SP, M.Si, Rektor UNIPA
- Dr. Dominggus Mandacan, Gubernur Papua Barat
- Ir. Dedi Junaedi, M.Sc, Direktur Pengolahan dan Pemasaran Hasil Perkebunan, Direktorat Jendral Perkebunan Kementerian Pertanian

Moderator

- Ir. Robi Agustiar, Dewan Pembina Yayasan CBC Indonesia
- Bpk. Wahyu Darsono, Ranch Manager PT Buana Karya Bhakti
- Dr. Ir. Batsyeba M.W. Tiro, MP, BPTP Papua
- Bpk. M. Aslim Kasiran, Manager Estate PT. MPHIS

Narasumber

- drh. Hendrikus Fatem, MP, Kepala Dinas Peternakan dan Kesehatan Hewan Papua Barat
- Ir. Dedy A. Lyal, S.Pt, M.Sc, Dosen Fakultas Peternakan UNIPA
- Ir. Paul Boon, M.Sc, Strategic Advisor, RMCP
- Bpk. Wahyu Darsono, Ranch Manager PT Buana Karya Bhakti
- Dr. Ir. Batsyeba M.W. Tiro, MP, BPTP Papua
- Bpk. M. Aslim Kasiran, Manager Estate PT. MPHIS

commitment of the oil palm company management to support cattle operations and synchronise it with oil palm production.

Mr. Wahyu Darsono, from PT Buana Karya Bhakti, an IACCB partner, echoed these findings and provided examples of good field practices including on production management, pasture development, human resources management, and synchronization of palm and cattle production. A representative from PT Medco Papua Hijau Selaras also outlined the additional benefits in terms of fertilizer production and supporting local farmers.

The Indonesian Forage Scientist Association/ *Himpunan Ilmuwan Tanaman Pakan Indonesia* (HITPI) recommended the use of a grass species- Indigofera - for pasture development in Papua. They also proposed further research and exploration on endemic Papuan species.

The webinar, attended by the Director for Processing and Marketing of Horticulture Products, Ministry of Agriculture, and the Governor of West Papua, Drs. Dominggus Mandacan, had 323 participants (211 males, 112 females). For complete webinar presentation materials, please follow this link: <https://bit.ly/PPTPapua>.

Knowledge Sharing on Open Grazing Cattle Breeding

On the 20th of March the Partnership organized a webinar titled *Running Commercial Open Grazing Cattle Breeding Businesses for Millennial Farmers*. The webinar was an initiative of the Youth Entrepreneurship and Employment Support Services (YESS) Program, held in collaboration with IACCB partners BUMP PT and Cahaya Abadi Petani. The YESS program, linked to the Ministry of Agriculture and funded by the International Fund for Agricultural Development (IFAD), aims to create young agriculture entrepreneurs and professionals.

INDONESIA AUSTRALIA
RED MEAT & CATTLE
PARTNERSHIP

Australian Government BKPM CAP

Stadium General

"Menjalankan Bisnis Pembiakan Model Lahan Terbuka Murah dan Komersial Bagi Duta Petani Melenial"

Sabtu
20 Maret 2021
PKI 09.00-
10.30 WITA

Virtual (Platform
Zoom Meeting)

GRATIS

Narasumber:

EsnaWan Budisantoso
Red Meat Cattle Partnership
"Memulai Bisnis Pembiakan Sapi Model Lahan Terbuka secara Komersial"

Herman Yasin
Red Meat Cattle Partnership
"Dukungan Modal dan Organisasi dalam Bisnis Pembiakan Komersial"

Stania Yasin
Red Meat Cattle Partnership
"Peran Pencatatan dalam Meningkatkan Keuntungan Bisnis Pembiakan Sapi"

Sambutan

Muhammad Husni Tamrin
Direktur BUMP PT CAP

Moderator

Rossana Dewi
Direktur Badan Usaha Yayasan Gita Pertiwi

Link Pendaftaran: <http://bit.ly/YessBUMP-PTCAP>

The Partnership cattle breeding team shared their knowledge and the lessons learned from [IACCB](#), to the 170 participants (104 male and 66 female). This included the steps required to start an open grazing cattle business model (i) preparation including business feasibility analysis and land and infrastructure preparation, (ii) operational issues covering cattle production, human resources development, and organizational development, (iii) operational and financial monitoring, (iv) and business development covering business expansion and diversification.

Complete presentation materials can be downloaded here: <https://bit.ly/MateriPTCAP>.

Supporting 1,000 Cattle Corporation Village Program

As part of ongoing support to 1000 Cattle Corporation Village Program, the Partnership is working with ISPI (Indonesian Society of Animal Science) to undertake a study to support sustainable breeder cattle distribution programs in Indonesia. The project aims to: (i) improve the impact of government of

Indonesia's cattle distribution programs by ensuring technical and infrastructure support are included in program costs, (ii) identify profitable cattle production models suited to small-scale farmers, and (iii) producing a simple, practical manual for farmers, building on existing manuals to address the specific concerns identified through a former related project.

The project will look at farmer groups who received BX cows across 5 provinces (Aceh, West Sumatera, West Java, Central Java and East Java), with a focus on farms supported by the Australian government funded IP2FC initiative.

In March the ISPI project team started conducting field work in the 5 provinces. The project is scheduled to be completed by mid-May 2021. It is envisaged that the recommendations of the project will inform future implementation of breeder distribution program in Indonesia.

Skills Development Program

INDONESIA AUSTRALIA
RED MEAT & CATTLE
PARTNERSHIP

Australian Government
BKPM

PELATIHAN MANAJEMEN PAKAN SAPI
November 20, 2020

SUPPLY CHAIN
BAHAN BAKU
FEEDLOT

Today, 25 participants have attended the Cattle Feed Management Training opened by George Hughes from Agriculture Counsellor Australian Embassy in Jakarta and Prof. Dr. Ali Agus, Dean of the Animal Science Faculty of Gadjah Mada University.

The online training will be carried out from March 15 to March 24, 2021

Feed Management Training

The Partnership completed the first batch of feed management training in March. The five day virtual training program equipped feed managers with a complete understanding of good management practices for feeding cattle, aligned with developing least-cost rations to maximise productivity and profitability. Facilitated by Faculty of Animal Science Gadjah Mada University, the 25 participants (17 male and 8 female) from intensive breeding operations, actively participated in the interactive learning program using an online platform.

Cattle Reproduction Management Training for Veterinarians

30 Participants (15 male and 15 female) comprised of veterinarians working in cattle breeding operations completed a five-day training program held from the 27th until 31st March 2021. The training program built practical knowledge and skills in cattle reproductive management. IPB University facilitated the training program using a virtual lab platform that significantly enhanced the learning process.

Livestock Business Management Training Program for Smallholder Farmers

A training program that equipped smallholder farmers with technical and the financial aspects of skills and knowledge in livestock business management commenced on the 30th of March and is scheduled to complete on the 23 April 2021. The five-day training program aims to ensure the farmers can

sustainably operate commercial profit-oriented cattle production systems. There are 29 participants (10 female and 19 male) attending the program. The training program, run by Gadjah Mada University, involved industry representatives who enriched the participants learning experience. PT. Pasir Tengah shared their experiences as a partner in a feedlot / smallholder farmer partnership model, which has strong potential to be replicated by other smallholder farmer groups. PT. Bank Rakyat Indonesia Agro and PT. Jasindo Insurance also provided useful information on access to financial support and cattle insurance.

Joint-state of the Industry Report

The final consultation of the Joint State of Industry (JSOI) Report with the JSOI Steering Committee was held in March. The Partnership is now preparing the launch of the JSOI report in mid-April via a webinar, in collaboration with the MLA.

Expression of Condolence - Greg Smith

Many of those working with the Partnership will have known Greg Smith, who was tragically killed in an accident whilst unloading cattle in North Sumatra on the 2nd of April 2021. Greg worked extensively on the Partnership's East Kalimantan Breeder Support Project (EK project) in 2016/17 among other smaller tasks. He was able to provide practical support to the Indonesian smallholders receiving cattle through the EK project, ensuring that both cattle and families prospered. Greg was an incredibly personable and experienced cattleman and had many friends in both Australia and Indonesia.



Greg Smith Photo by Beef Central

The Partnership acknowledges Greg's important contributions to the industry over many decades and expresses our condolences to his family and friends. A moving obituary has been written by Greg's good friend, Ross Ainsworth, and is available here:

<https://seabeefreport.com/2021/04/11/vale-greg-whippy-smith-2/> (Bahasa Indonesia) and [Vale Greg "Whippy" Smith - Beef Central](#) (English).

Upcoming Events

- JSOI Report 2020 launch: 28 April 2021
- Online Training: Implementation of SISKKA Model in Commercial Cattle Breeding: 19-23 April 2021.

To stay up on the latest news and activities please visit the Partnership website (<http://redmeatcattlepartnership.org>) and follow us on [LinkedIn](#), [Facebook](#), [Twitter](#) (@IAredmeatcattle) and [Instagram](#) (@IA.redmeatcattle).

The Indonesia Australia Partnership on Food Security in the Red Meat and Cattle Sector is a Heads of Government initiative funded by the Australian Government. The secretariat and policy lead is the Department of Agriculture, Water and Environment in Australia and the Indonesia Investment Coordinating Board (BKPM) in Indonesia.

Advisory and Support Group (ASG)

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